



## **Nevada Chapter AGC**

*" Building a Better Nevada "*

# **New 2018-2019 Leadership Series**

## **Jeffrey Benjamin, Breakthrough Training**

[www.breakthroughtraining.com](http://www.breakthroughtraining.com)

**Don't miss an opportunity to make a wise investment in your company's future leaders. Class size is limited to 24 participants.**

---

The series is designed to be an educational experience that rewards your company, your employees, and the construction industry.

Participants will develop strong leadership skills and techniques, better understand the roles AGC plays in the construction industry, and how AGC services benefit their companies.

- Enrollment:*** Open to rising professionals who are employed and nominated by an AGC member firm or the owner/principal of a member firm.
- Timeline:*** The series begins November 2018, and continues through February 2019. Graduation is planned for February at the Annual Nevada AGC President's Lunch.
- Scheduling:*** Typically, classes will begin at 3:00 p.m. Scheduling is planned to minimize the impact on employers, allowing for approximately 50% of class time from employers and 50% from employees.
- Cost:*** Only \$675 per participant, which covers all program costs. Additional registrants from the same company will be \$625.
- Deadline:*** **CLASS SIZE IS LIMITED TO 24 PARTICIPANTS.** Applications are due to AGC by Monday, October 1, 2018.
- Application:*** Complete and return the enrollment form on page two.
- Information:*** Call 775-329-6116 or email: [melindah@nevadaagc.org](mailto:melindah@nevadaagc.org).

**Nevada Chapter AGC**  
**New 2018-2019 Leadership Series Enrollment Application**



Participant Contact Information		
Name		
	First	Last
Mailing Address		
	Street or P.O. Box	City, State, Zip
Phone	email	# Years in Nevada
AGC Sponsoring Member Information		
Company Name		
Supervisor's Name		
Phone	email	fax
Participant Educational Background		
School/College	Dates	Certification/Degree
Professional Career History		
Employer	Location	Job Title
Areas of Responsibility		
At Your Current Job		
Professional Goals and Achievements		
Your Career Goals		
Your Most Significant Work Contribution or Achievement		
Professional Memberships, Volunteer Work, Charities		

**Fax Enrollment to AGC: 775-329-6575 Before Monday, October 1, 2018**

<b>Cost</b>	<b>\$675.00</b> per Participant for a limited time only.
<b>Payment</b>	AGC Member Firms will be Billed for Payment in Full
<b>Participant Signature</b>	
<b>AGC Member Firm Signature</b>	

**AGC's 2018-2019 Leaderships Series**

*"Fostering future leaders of the construction industry through personal and professional development, while promoting a positive image of the industry in the workplace and the community."*



<p><b>MODULE 1</b> <b>Wednesday, 11/7/2018</b> <b>3PM TO 7PM</b> <b>INTRODUCTION TO AGC LEADERSHIP</b></p>	<p>This module will introduce members to the various aspects of leadership. The purpose is to develop a broader understanding of leadership and its applications and implications to personal and professional life. The program focus is on understanding the different personality types and how to best work with, and to best lead, others.</p> <p>EXPECTATIONS:</p> <ul style="list-style-type: none"> <li>• Develop a clearer understanding of what leadership is and what it is not.</li> <li>• Practice the fundamentals of leadership.</li> <li>• Gain an understanding of your dominant communication style.</li> <li>• Create a greater familiarity among members of the Leadership Series.</li> </ul>
<p><b>MODULE 2</b> <b>Thursday, 11/15/2018</b> <b>3PM TO 7PM</b> <b>LEADERSHIP &amp; PERSONAL DEVELOPMENT</b></p>	<p>This module will continue to advance the practice of leadership and delve deeper into the different personality types and how to effectively deal with individual preferences. The program will also focus on setting goals to improve personal and professional effectiveness.</p> <p>EXPECTATIONS:</p> <ul style="list-style-type: none"> <li>• Understand and practice a proven process of achievement.</li> <li>• Maximize your leadership effectiveness by understanding who you are working with.</li> <li>• Create personal and professional goals to motivate and improve performance.</li> <li>• Continue to strengthen the relations among members of the Leadership Series.</li> </ul>
<p><b>MODULE 3,</b> <b>Thursday 12/06/2018</b> <b>7:30 AM TO 11AM</b> <b>EDUCATION SYSTEMS</b></p>	<p>This module gives greater insight on the importance of education. The program focus will be on how to positively affect the reach of education as a vital way to enhance your personal life, your company and your community. <i>This module will start at the AGC office at 7:30 a.m.</i></p> <p>EXPECTATIONS:</p> <ul style="list-style-type: none"> <li>• Learn about the educational system.</li> <li>• Interface with ACE Charter School and how it works.</li> <li>• Knowing the responsibilities of citizens to the educational system.</li> <li>• Understanding of how the ACE educational system is run.</li> </ul>
<p><b>MODULE 4</b> <b>Wednesday, 12/12/2018</b> <b>3PM TO 7PM</b> <b>MASTERING YOUR COMMUNICATION</b></p>	<p>This module provides participants with the essential tools to communicate effectively with other people. The program focus is on practicing positive communication habits that propel participants along the path to career success and personal achievement.</p> <p>EXPECTATIONS:</p> <ul style="list-style-type: none"> <li>• Practice vital listening strategies that dramatically improve communication.</li> <li>• Improve your interpersonal communication to establish immediate rapport.</li> <li>• Communicate skillfully and confidently with other people.</li> <li>• Communicate in a clear and organized manner to create mutual understanding.</li> </ul>
<p><b>MODULE 5</b> <b>Wednesday, 01/09/2019</b> <b>3PM TO 7PM</b> <b>THE UNLIMITED POWER OF TEAMWORK</b></p>	<p>This module helps strongly unite team members to reach common goals through a greater awareness of how each member contributes to the success or failure of the team. The program focus is on practicing the essentials of successful teamwork. The program is guaranteed to challenge team members to examine strengths and opportunities for growth, while appreciating the diversity of each member of the team.</p> <p>EXPECTATIONS:</p> <ul style="list-style-type: none"> <li>• Strengthen cohesiveness and cooperation among team members.</li> <li>• Win the support and committed involvement needed to achieve goals.</li> <li>• Increase the awareness of team member's unique contribution.</li> <li>• Increase proficiency of team communications skills.</li> <li>• Create a "can-do" encouraging spirit that uplifts all team members of the Leadership Series.</li> </ul>

**Nevada Chapter AGC  
New 2018-2019 Leadership Series**



<p><b>MODULE 6</b> Wednesday, 01/16/2019 3PM TO 7PM <b>PRODUCTIVE MEDIA INTERACTION</b></p>	<p>This module gives a thorough understanding of how to get your message out through the various media sources. The program focus is to help participants have a greater media impact on their business and community efficacy.</p> <p>EXPECTATIONS:</p> <ul style="list-style-type: none"> <li>• Dealing effectively with TV, Print, Radio &amp; the Internet.</li> <li>• How to deal with during a crisis.</li> <li>• What to say to the media to promote your position.</li> <li>• Ways to get the media to share your story with the public.</li> </ul>
<p><b>MODULE 7</b> Wednesday, 01/30/19 3PM TO 7PM <b>GOVERNMENT AFFAIRS &amp; INTERACTION</b></p>	<p>This module educates participants on the functions of government and how it impacts our daily lives. The focus is on understanding the various processes of government and how to effectively interact with it.</p> <p>EXPECTATIONS:</p> <ul style="list-style-type: none"> <li>• Understand how city/county government works &amp; how it affects you as a citizen.</li> <li>• Increase awareness of proposed changes before they happen and how to get involved.</li> <li>• Recognize the different roles between City Manager and elected officials.</li> <li>• Get to know your elected officials and what they do for you.</li> </ul>
<p><b>MODULE 8</b> Wednesday, 02/06/2019 11AM TO 1PM <b>LEADERSHIP REPORT LUNCHEON</b></p>	<p>This module allows leadership participants to articulate benefits received by giving a report on their AGC experience.</p> <p>EXPECTATIONS:</p> <ul style="list-style-type: none"> <li>• What have you learned from your AGC experience?</li> <li>• What result have you gained from your AGC experience?</li> <li>• What part of the AGC program was most valuable to you?</li> <li>• What do you plan to implement as a result of your AGC experience?</li> </ul>
<p><b>MODULE 9</b> Friday, February 22, 2019 (Subject to Change) 11AM TO 1PM <b>HONORS CEREMONY LUNCHEON</b></p>	<p>AGC membership luncheon with professional speaker. Graduates received recognition and graduation plaques.</p>

**Testimonials From Graduates**

*"I was very skeptical of taking this class as I had been through several training scenarios in the past that were less than helpful to my career. However, this class was very different. Jeffrey's unique training style keeps you attentive and involved. These modules will not only help me in my professional career but my personal life as well. I am very glad I participated in this and would highly recommend anyone at any level of management to take this leadership training. Thanks Jeffrey!!*

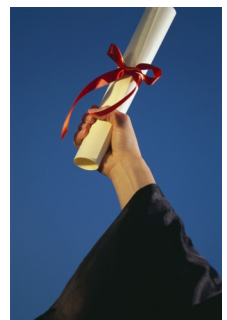
*Mike Soule, Bragg Crane Service – 2015 Graduate .*

*"The AGC Breakthrough Training was exciting, engaging, and most importantly eye opening for me as a developing leader. The course provides opportunities that challenge your senses in ways that force you to identify certain qualities about yourself, both good and bad. These qualities can be a surprise, but for me were important to identify. Thanks to this course I am learning how to be a more effective leader and team player within my organization."*

*Brandon Kingsolver, Cemex – 2015 Graduate*

*"Having observed so many AGC members over the years complete the Leadership Program and then share how it had changed them for the better, I was excited to be a part of the course. My expectations were high and the AGC Leadership series did not disappoint. I had the privilege of working with the future leaders of our industry while I learned more about myself professionally and personally. It is a life changing experience that every new to mid-level manager should undergo."*

*Melissa Duvall, AGC Staff – 2015 Graduate*



**Participants are expected to attend all modules in order to graduate.**