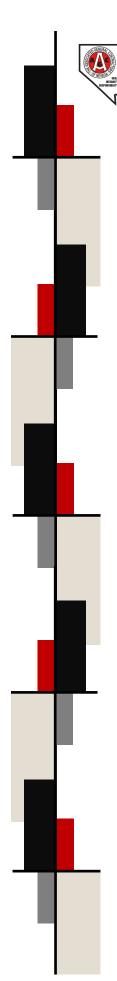




2020 Annual Report

"One person can make a difference, and everyone should try."

- John F. Kennedy



Letter from the President



When I began my journey as an AGC Officer four years ago, I anticipated the year of my Presidency to be dramatically different than what 2020 provided. The challenges presented to me and AGC during this past year were unprecedented, but I have grown as a person and a business owner. I am grateful for the opportunity.

While it may be easy to discuss what 2020 was *not*, I feel that it is better to focus on what it was. We started the year strong, recognizing Mayor Ron Smith, Don Jensen, and Jim Mace with SIR Awards. The following week, we were inspired by Olympic Gold Medalist Shannon Miller at the President's Lunch. Then, on March 17, the world changed. We were suffering from the grips of a pandemic,

known as a Novel Coronavirus, COVID-19.

The day Governor Sisolak shut down Nevada's economy, AGC was working hard to get construction identified as an essential industry. Through those efforts, we were able to keep working and stay open. AGC was appointed to the statewide Construction Task Force to address industry issues with the Governor's Office and was able to secure good rules and regulations that are keeping our employees safe.

AGC coordinated a statewide Safety Stand-Down early during the pandemic. AGC was also instrumental in securing thousands of face coverings and hundreds of gallons of hand sanitizer for our members when the supplies were virtually non-existent. These, among many other efforts, truly showed the value of membership.

During the summer months, AGC rolled out a new Association Health Plan. This new plan has saved member firms hundreds of thousands of dollars and provides access to all hospitals in the State of Nevada. Also, throughout the summer, AGC hosted parking lot barbeques, giving our members the opportunity to meet outside, and enjoy excellent catered food. Socially distanced, of course!

Our membership came together to fully fund the Nevada Chapter AGC Construction Management Minor Program through the University of Nevada's College of Engineering. Coursework is currently available for engineering students of all disciplines and the first graduates are anticipated in Fall of 2022.

We took the time and opportunity to recognize the Best of the Best in Nevada construction projects with PINNACLE Awards. Unable to host our traditional luncheon, the awards were instead personally delivered. We also recognized our chapter members' commitment to safety with the AGC Safety Awards, also personally delivered. It was an honor to participate, deliver, and recognize all these outstanding firms.

Through all the challenges we faced in 2020, one thing has become abundantly clear – our Association remains strong. Whether serving as a resource for questions related to pandemic response, securing and providing PPE or helping provide health insurance, AGC exceeded all expectations throughout this difficult year. Please discuss AGC membership with the companies whom you do business. It is good for your business and it is invaluable to our industry. We are stronger and better when we speak with one loud, collective voice.

I am humbled and grateful to have served as your President. Kelsey and I have made new friends, had great experiences, and have had more fun than we remember, all of which we will forever cherish.

I look forward to working with the 2021 President, Marc Markwell, to build on our successes from this year.

Thank you.

Bob Gardner, 2020 President



AGC COVID-19 Response

Immediately following the Governor's order declaring Construction an essential industry, AGC was appointed to a statewide Task Force, which worked to guarantee construction firms and employees operated in a safe manner.

AGC worked diligently to procure necessary PPE for our members ensuring compliance with state directives. AGC provided more than 10,000 face coverings and hundreds of gallons of hand sanitizer to member firms.











Top left to right: Frank Lepori Construction, Inc.; Gardner Engineering, Inc.; Clark/Sullivan Construction; and Clark/Sullivan Construction



Safety Stand-Down

On April 3, 2020, the Nevada Chapter AGC coordinated a statewide Safety Stand-Down to educate employees on how to operate safely during the COVID Pandemic.

NDOT, Southern Nevada Homebuilders, BANN, Subcontractors Association and the Nevada Contractors Association partnered with AGC to make this event a success.

The hashtag #StayingSafe4NV trended on twitter highlighting member firms.



VersaGrade, Inc.



Q & D Construction



K.G. Walters Construction



Granite Construction Company



Cheek Construction, LLC



Raglen System Balance, Inc.

Thank you to all of our members who always make safety their priority.



AGC Accomplishments in 2020

More than a dozen AGC members provided necessary equipment, materials and labor to create paved parking at the GAR Cemetery. In July, AGC was named Veteran Supporter of the Month by Governor Sisolak.





College of Engineering

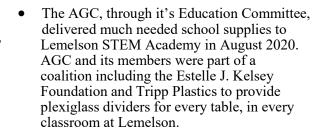
University of Nevada, Reno

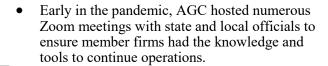
AGC members raised more than \$250,000 to fully fund the "Nevada Chapter AGC Construction Management Minor Program" at the College of Engineering.

AGC hosted a series of parking lot BBQs for members throughout the summer. These events allowed members to gather while remaining socially distanced.



The CLC donated \$12,000 to ACE High School raised at their Annual Clay Shoot.





AGC led a coalition of construction trade associations seeking to preserve contractor license limits in Nevada law. This fall, the Nevada Supreme Court confirmed AGC's position that license limits are constitutional.



Thank you to everyone who participated throughout 2020. Together, many great things were accomplished for which we should all be proud.



Welcome New Members



































Welcome New Members







































AGC Government Affairs

Despite not being able to meet in-person, there was plenty in 2020 to keep the Government Affairs Committee busy throughout the year.

Prior to the shutdown, AGC participated with other business organizations in hosting a Candidate School for those interested in running for office, held an Apprenticeship Utilization Act training with the Labor Commissioner, and hosted a round-table conversation with the Lieutenant Governor to discuss the importance of participating in the 2020 Census.

Committee members met via Zoom to interview political candidates running for state and local offices. These candidates were vetted by committee members to determine which were worthy of the Nevada AGC endorsement. While the Committee couldn't host their usual fundraisers for endorsed candidates, they were still able to make significant financial contributions to a few running in some tight races.

The summer brought two special sessions of the Nevada Legislature, both held virtually. The 31st special Session was called to address a \$1.2 billion budget shortfall resulting from the economic shutdown to stem the spread of COVID-19. The 12-day session began on July 8, 2020 and resulted in severe cuts across almost every state agency. The legislature restored some of the Governor's proposed cuts through several sources, including diverting money from the State Highway Fund and canceling or postponing several capital improvement projects. The AGC Government Affairs team and committee members were engaged throughout the process, but unfortunately could not preserve that funding which ultimately helped restore cuts to healthcare and K-12 education.

The 32nd Special Session was called to order on July 31 and ended on August 6. Legislators convened to address policy issues, namely COVID-19 lability protections, unemployment insurance changes, police and social justice reform and election law changes. AGC Government Affairs was again called to action to ensure liability protections were inclusive of both businesses *and* nonprofits. Senate Bill 4, as introduced, extended COVID-19 liability protections to businesses, but excluded many nonprofits. AGC was successful in getting the bill amended to include *all* nonprofits so that we, and other trade and business associations would enjoy the same protections.

And as they say, necessity is the mother of invention...the Government Affairs Committee found a way to bring our endorsed candidates to AGC to learn more about our issues by hosting a candidate meet-and-greet at the final AGC BBQ in September. Several candidates attended and had the opportunity to meet our members and have one-on-one conversations about the issues important to them.

Despite the challenges of conducting business during a pandemic, the Government Affairs Committee rose to the occasion and found ways to stay engaged with our elected officials, participate in government and continue creating and developing the relationships that make our association strong.



AGC Government Affairs Committee Candidate Interview with Oscar Delgado.

Meet the AGC Staff



Craig Madole
Chief Executive Officer
CraigM@NevadaAGC.org



Ashley Berriochoa
Director of Administration
AshleyB@NevadaAGC.org



Alexis Motarex
Government Affairs Manager
<u>AlexisM@NevadaAGC.org</u>



Carisalynn Stratton
Special Events Coordinator
CarisalynnS@NevadaAGC.org



Lesly Jasso
Membership Coordinator
Lesly J@Nevada AGC.org



Tonya Lowe
Administrative Assistant
TonyaL@NevadaAGC.org



Construction Leadership Council

The Construction Leadership Council (CLC), founded in 2013, fulfills the need to cultivate the next generation of leaders in the construction industry. CLC provides an opportunity for members to network, develop leadership skills, serve their community and exchange ideas about the industry and challenges they face as mid-career professionals.

In August, CLC hosted their seventh annual Sporting Clay Shoot benefitting ACE Charter High School. This event raised more than \$12,000 for ACE students.

During the fall, CLC held their fifth annual Fall Golf Tournament at Red Hawk Golf Course to raise funds for future charitable projects. The event was highly successful selling out completely!

CLC started their winter by adopting five families from Lemelson STEM Academy for the fifth year in a row during the Christmas season.

They also donated a \$1000 gift card to a family from Northern Nevada Children's Cancer Foundation. The group continues to grow their membership and looks forward to cultivating new members in 2021.















Top left to right: CLC Clay Shoot Check Presentation to ACE High School; CLC Clay Shoot Winning Team Award Presentation; CLC Fall Golf Tournament Dixon Golf Game Winner; Raglen System Balance team at CLC Clay Shoot; and adopted Lemelson Christmas Families.



Special Events & Activities



AGCPAC Golf Tournament 6-19-20



AGC Annual Business Meeting 1-29-20



Fall Membership Breakfast 10-14-20



Presidents Luncheon 2-21-20, AGC Past President Nathan Roach and 2020 President Bob Gardner



CORE Construction Safety Awards winner



SIR Awards Banquet 2-13-20



Special Events & Activities



Presidents Luncheon with speaker, retired gymnast Shannon Miller 2-21-20



Cashman Equipment at an AGC BBQ 9-25-20



AGC/RTC Committee's, Pizza Pop and Projects event 3-2-20



AGC Leadership Series 10-7-20



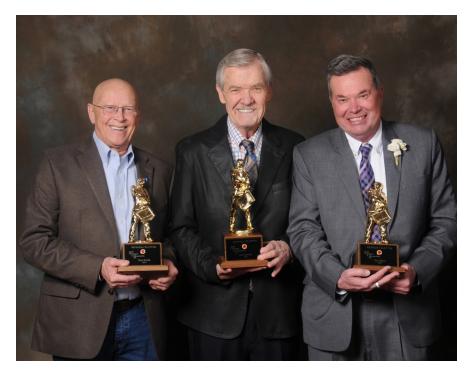
The finished GAR Cemetery Parking Lot 9-14-20



2020 AGC President Bob Gardner at the SIR Awards Banquet 2-13-20



Member Awards & Successes



2019 SIR Award Recipients (left to right) Mayor Ron Smith, Don Jensen and Jim Mace



2019 Contractor Of the Year Award Winner: GuiDenby, Inc.; 2019 Design Professional Of the Year Award Winner: Construction Materials Engineers, Inc.; 2019 Subcontractor Of the Year Award Winner: J & J Mechanical, Inc.; 2019 Supplier Of the Year Award Winner: Raglen System Balance, Inc.



Member Awards & Successes 2019 PINNACLE Award Winners

People's Choice Award Winner



Manzanita Hall Renovations Clark/Sullivan Construction

Building Contractors



Contractors Innovation
Over \$5 Million
Nick Poulakidas Elementary School
CORE Construction



Contractors Innovation
Under \$5 Million
RV Country, Outlets at Legends
Frank Lepori Construction, Inc.



Meeting the Challenge of a Difficult Job Over \$5 Million Schools—Sky Ranch and Desert Skies CORE Construction



Meeting the Challenge of a Difficult Job Under \$5 Million UNR Facilities Maintenance Remodel Gilbane Building Company



Sensitivity to Environment, History and Culture - Over \$5 Million UNR Manzanita Hall Renovations Clark/Sullivan Construction



Member Awards & Successes 2019 PINNACLE Award Winners

General Engineering Contractors



Meeting the Challenge of a Difficult Job Over \$5 Million I-80 Keystone to State Line O & D Construction



Meeting the Challenge of a Difficult Job Over \$5 Million UNR Temporary Dining Facility Phase II Reno-Tahoe Construction



Sensitivity to Environment, History and Culture - Over \$5 Million SR28 Lake Tahoe East Shore Trail Granite Construction Company



Sensitivity to Environment, History and Culture - Under \$5 Million Truckee River Restoration Granite Construction Company

Specialty Contractors



Contractors Innovation
Under \$500,000
Dorms at Sage Street
Helix Electric



Meeting the Challenge of a Difficult Job Over \$500,000 Desert Skies Middle School Briggs Electric



Meeting the Challenge of a Difficult Job Under \$500,000 Washoe County School District Martin Iron Works



Member Awards & Successes

2019 AGC Safety Award Winners

Golden Hard Hat Winner

GRANITE



Contractor-Engineering











Supplier Best Safety Record



Contractor-Building





Specialty Contractor









Construction Manager





AGC Healthcare Plan

In 2020, through a partnership with LP Insurance, the AGC Healthcare Plan was designed exclusively for our members. This unique plan was created to provide members with a large group benefit at a small group rate.

The plan established five quality PPO health plan options for members to choose from, all with Anthem's top-tier, State-Wide and National Network. Participants have national access to one of the nation's largest provider networks, to achieve high quality coverage with affordable premiums.

All groups receive their own 12 month contract term and access to ThinkHR. ThinkHR is the Industry leading people risk management platform that combines live advisor HR services innovative technology to help organizations address all potential people risks, including guidance on preparing for and managing those risks.

On July 1, 2020, the Nevada Chapter AGC Healthcare Plan was open for enrollment for members. The plan is now available to groups of any size, including those of more than 100.

NEVADA CHAPTER AGC BENEFIT PLAN OVERVIEW

EXCLUSIVELY FOR AGC MEMBERS LARGE GROUP BENEFIT AT A	Anthem PPO \$1,500	Anthem PPO \$2,500	Anthem PPO \$6,500	Anthem HSA \$3,000 0%	Anthem HSA \$3,000 20%
SMALL GROUP RATE	In-Network	In-Network	In-Network	In-Network	In-Network
Individual Deductible	\$1,500	\$2,500	\$6,500	\$3,000	\$3,000
Family Maximum	\$4,500	\$7,500	\$13,000	\$6,000	\$6,000
Individual Out of Pocket Max.	\$6,000	\$6,350	\$8,150	\$4,000	\$5,000
Family Maximum	\$12,000	\$12,700	\$16,300	\$8,000	\$10,000
Primary Physician	\$25	\$30	\$30	0% after deductible	20% after deductible
Specialist Physician	\$50	\$60	\$60	0% after deductible	20% after deductible
Urgent Care Center	\$50	\$60	\$60	0% after deductible	20% after deductible
Emergency Room	\$250+20%	\$300+30%	40% after deductible	0% after deductible	20% after deductible
Lab (Non-Hospital)	\$0	\$0	40% after deductible	0% after deductible	20% after deductible
MRI,PET, CT Scans (Non-Hospital)	20% after deductible	20% after deductible	40% after deductible	0% after deductible	20% after deductible
Impatient Hospitalization	20% after deductible	20% after deductible	40% after deductible	0% after deductible	20% after deductible
Outpatient Surgery	20% after deductible	20% after deductible	40% after deductible	0% after deductible	20% after deductible

Prescription Benefit:

Tier I	\$15	\$15	\$15	\$15 after deductible	20% after deductible
Tier II	\$45	\$45	\$45	\$45 after deductible	20% after deductible
Tier III	\$75	\$75	\$75	\$75 after deductible	20% after deductible

For more information contact AGC or LP Insurance Services





Lesly Jasso

Membership Coordinator Nevada Chapter AGC P: 775.329.6116 E: LeslyJ@NevadaAGC.org www.NevadaAGC.org







Kevin Monaghan PHR, SHRM-CP

Principle/ Employee Benefits LP insurance Services M: 775.772.0266 E: Kevin.monaghan@lpins.net www.lpins.net



Quality Projects-Quality People



A-1 Steel, Inc.

Ingenuity Center in Spanish Springs



Clark/Sullivan Construction

New Procter Hug High School



CORE Construction

SPWD William N. Pennington Engineering Building at UNR



Quality Projects-Quality People



*CP Construction Group*Nixon Ditch Improvement Project



Granite Construction Company

US 50 Silver Springs



Kawcak Masonry, Inc.

Fallon Naval Air Station

Quality Projects-Quality People



Q & D ConstructionNDOT 3769—Elko Osino Interchange



Sierra Nevada Construction, Inc.

Virginia St Midtown Roundabout



Silver State Masonry

Cold Springs Elementary School





Titan Electrical Contracting, Inc.
Parr Bridge



VersaGrade, Inc.

Caughlin Ranch Retaining Wall



Western Partitions, Inc.
UNR Engineering Building

